

DACC Business Recruitment and Incentive Committee		
08.09.2017		7:30 a.m.
DACC Conference Room A		
Meeting called by	Chair - Jean Gariewicz	
Type of meeting	Committee Meeting	
Facilitator	Chair - Jean Gariewicz	
Note taker	Robbie Bennett	
Adjourned	8:32 a.m.	
Attendees	Hugh Hollar, Jean Gariewicz, Mark Wills	
Staff/Guests	Robbie Bennett, John Waller, Brett Cook, Mayor Culpepper	
Meeting Agenda		
>1 Minute(s)	Jean Gariewicz	
Discussion	Agenda of August 2017 meeting approved. Motion: Hugh Hollar; Second: Mark Wills. Motion carries unanimously. (3-0)	
Conclusions	None	
Action Items	Person Responsible	Deadline
None	N/A	N/A
Minutes of Previous Meeting		
>1 Minute(s)	Jean Gariewicz	
Discussion	Minutes of August 2017 meeting were approved with no amendments. Motion: Hugh Hollar; Second: Mark Wills. Motion carries unanimously. (3-0)	
Conclusions	None	
Action Items	Person Responsible	Deadline
None	N/A	N/A
Old Business		
24 Minute(s)	Robbie Bennett	
Discussion	No old business	
Conclusions	None	
Action Items	Person Responsible	Deadline
None	N/A	N/A

New Business		
45 minute	Robbie Bennett	
Discussion	<p>Charles Branch, with Next Site 360, presented their services and relationship with GA Power. Through a new retail strategy with GA Power, NextSite 360 provides services to help attract new retail opportunities to a community. This includes providing research and data, developing a marketing strategy, leveraging existing relationships and working local stakeholders. Mr. Branch provided case studies of their successes. He discuss directly how they would and could help our municipalities. Mr. Branch also discussed the Columbia County proposal and the three sites he based his proposal. The committee discussed the option fo reducing the number of sites to help manage costs.</p> <p>Following the presentation, Grovetown and Harlem showed interest in these services. The Committee proposed recommending a partnership between the Development Authority of Columbia County and Harlem and Grovetown to help reduce the costs of the initiative.</p> <p>Motion to recommend the providing a 50% match for the cities and fully fund the county proposal (one site) was made by Mark Wills. Second: Hugh Hollar. Motion carries. (3-0)</p>	
Conclusions	None	
Action Items	Person Responsible	Deadline
Staff was to follow up regarding costs.	Robbie	September 1,2017
Updates		
14 minute(s)	Robbie Bennett	
Discussion	No updates	
Conclusions	None	
Action Items	Person Responsible	Deadline
None	N/A	N/A
Adjournment	8:32 A.M.	
Next meeting: October 11, 2017	DACC Conference Room B	All