

DACC Business Recruitment and Incentive Committee		
	7-Oct-20	7:30 AM Virtual Meeting
Meeting called by	Jean Garniewicz	
Type of meeting	Committee Meeting	
Facilitator	Chair - Jean Garniewicz	
Note taker	Anita Patel	
Adjourned		8:05 AM
Attendees	Jean Garniewicz, Hugh Hollar, Christina Purkapile, Kerry Bridges, Mark Wills, Stan Shepherd	
Staff/Guests	Robbie Bennett, Taylor Edwards, Anita Patel	
Meeting Agenda		
3 minute(s)	Jean Garniewicz	
Discussion	The Agenda of the October 7, 2020 Business Recruitment and Incentive committee meeting was reviewed and a motion was made for approval. Motion: Hugh Hollar. Second: Mark Wills. The motion passed unanimously (6-0).	
Conclusions	None	
Action Items	Person Responsible	Deadline
None	N/A	N/A
Minutes of Previous Meeting		
0 minute(s)		
Discussion	The minutes of the August 5, 2020 Business Recruitment and Incentive committee meeting were reviewed and a motion was made for approval. Motion: Hugh Hollar. Second: Mark Wills. The motion passed unanimously (6-0).	
Conclusions	None	
Action Items	Person Responsible	Deadline
None	N/A	N/A
Old Business		
0 minute(s)	None	
Discussion	None	
Conclusions	None	
Action Items	Person Responsible	Deadline
None	N/A	N/A

New Business		
9 minute(s)		
Discussion	Robbie Bennett shared that the Destination Retail Incentive has had many inquiries and one successful application. Discussion was held on changes to the wording in in the application and agreement for policy clarification.	
Conclusions	Motion to bring information to clean up application form and policy to the full board. Motion: Kerry Bridges. Second: Christina Purkapile Motion carries unanimously (6-0).	
Action Items	Person Responsible	Deadline
Updates		
55 minute(s)	Robbie Bennett	
Discussion	<p>Robbie Bennett shared the following updates:</p> <ul style="list-style-type: none"> -Project activity and inquiry activity remain strong <ul style="list-style-type: none"> - 11 manufacturing projects inquiring in the region of which 5 are looking for existing buildings - 8 distribution-type projects have inquired - 6 office-related inquiries, most limiting factor is the availability of existing office space - 5 retail projects that are active - 5 different groups are interest in truck stops and grocers - small business inquiries are up - 3 existing industries are going through expansions - Marketing <ul style="list-style-type: none"> - Orange 142 has posted 3 videos, will share their timeline - Website was down stemming from platform migration to new platform, exploring steps ahead - Small Business Resource Guide - meeting this afternoon with the County and Chamber - All conferences/conventions through the end of 2020 have been postponed, cancelled or will be virtual - TAD - Taylor Edwards shared the following updates: <ul style="list-style-type: none"> - work on the Martinez TAD is moving along with feedback on the boundary submitted, meetings have taken place with planning and zoning, timeline document has been updated with soft goals. - First rough draft due from Bleakly tomorrow - Meeting with County about redevelopment master plan - Strategic marketing campaign targeted at Masters guests and consultants <ul style="list-style-type: none"> - White Oak or DACC masks part of gift sets to guests - White Oak or DACC masks will be sent to consultants as appreciation gifts. 	
Action Items	Person Responsible	Deadline
None	N/A	N/A
Adjournment		8:05
Conclusions	There was a motion to adjourn by Stan Shepherd. 2nd: Christina Purkapile. Motion carries unanimously (6-0).	
Next meeting: December 2nd, 2020	DACC Conference Room B	